Taxes for Working Forests and Tree Farms

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Income Tax Implications

1. Timber Sales and Basis
2. Cost-Share Payments
3. Reforestation Tax Incentive
Timber Sales

Gross Income $50000
Costs of Sale (8500)
Basis (21500)
Net Taxable Income $20000
Net Taxable Income: $20000

Long-Term Capital Gains (LTCG):
1 Year Holding Period
For Both Investors and Businesses
Report on Schedule D (Investors)
Report on 4797 (Business)
## LTCG Rates

<table>
<thead>
<tr>
<th>Income*</th>
<th>Ordinary Rate</th>
<th>LTCG**</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0-16,050</td>
<td>10%</td>
<td>0%</td>
</tr>
<tr>
<td>$16,051-65,100</td>
<td>15%</td>
<td>0%</td>
</tr>
<tr>
<td>$65,100-131,450</td>
<td>25%</td>
<td>15%</td>
</tr>
<tr>
<td>$131,451-200,300</td>
<td>28%</td>
<td>15%</td>
</tr>
<tr>
<td>$200,301-357,700</td>
<td>33%</td>
<td>15%</td>
</tr>
<tr>
<td>$357,701+++</td>
<td>35%</td>
<td>15%</td>
</tr>
</tbody>
</table>

*Married Filing Jointly, **2008-2012
COST OF SALE

Tree marking
Scaling
Cruising
Temporary roads
Consultant fees
Legal fees
Advertising fees
Survey
Etc....
Timber Basis

Why is it important?

- Basis reduces timber sale proceeds
- Basis or FMV (whichever less) = loss
- Only the net amount is taxable

(Tax Code §1001(a))
An Example

• Joe inherited a timber tract in Louisburg 2 years ago.

What is his timber basis?
Timber quantity and price 2 years ago in Joe’s land:

- Pine sawtimber 100 tons x $30/ton = $3,000
- Pine pulpwood 200 tons x $6/ton = $1,200
- Hardwood pulpwood 300 tons x $4/ton = $1,200

$5,400
Land with Pre-Merchantable Timber

- The FMV of timber generally means $/acre
Special Tips for Timber Basis

- Timber basis has **two parts:**
  - timber quantity and
  - $ value

(Tax Regulation §1.611-3)
Special Tips for Timber Basis

• Basis must be allocated between land and timber

(Tax Regulation §1.611-3)
Timber Basis

• For purchased property, timber basis is the purchase price plus acquisition costs
Timber Basis

• For *gifted* property, if no gift tax is paid, the basis is:
  
  (a) donor’s adjusted basis (gain at disposal)
  (b) the lower of the donor’s adjusted basis or the FMV (loss at disposal)  

  (§1015 and §1.1015)
ADJUSTED BASIS

Original plus:
- Capitalized Expenses
- Carrying charges
- Capital improvement investment

OR

Original Minus:
- Depletion
- Casualty loss deduction
- Business loss deduction
BACK CRUISE

Use to establish a basis

Allocates timber value at time of acquisition

4 step process

1. Determine present volume
2. Estimate growth over period since acquisition
3. Reduce present volume by growth
4. Volume past X stumpage past = Basis

Note: Limited by purchase price or by FMV accepted by IRS
ESTIMATED TAX FROM TIMBER SALES

Estimated taxes should be paid on income resulting from a timber sale.

Exceptions: Farmers with at least 2/3 of their income from agriculture, are exempt from filing estimated tax.
ANNUAL EXPENSES

Interest on loans
Timber insurance
Road and fireline maintenance
Insect and disease protection
Prescribed burning
Administrative fees
Labor, tools, materials
TSI
Property taxes
PASSIVE LOSS RULES

1. Timber is held as part of a trade or business in which the taxpayer materially participates.

2. Timber is part of a trade or business in which the taxpayer is not a material participant (passive).

3. Timber held for the production of income (investment) not a part of a trade or business.
MATERIAL PARTICIPATION

1. 500 or more hours/year.
2. Taxpayer does substantially all activities.
3. More than 100 hours and this is at least as much as anyone else.
4. 500 or more hours in all businesses and the forest business is a significant portion of the total.
5. Taxpayer has been a material participant for 5 or the past 10 years.
6. More than 100 hours and based on facts and circumstances participates on a regular, continuous, substantial basis.
ACTIVE (MATERIAL) BUSINESS

Management expenses deducted as business expenses with no limit on schedule F or C or expenses may be capitalized.

Note: If expenses are capitalized, a statement of the amount and decision to capitalize should be attached to the year’s tax return.
PASSIVE BUSINESS

Management expenses deducted as business expenses but only to the extent of passive income from other passive activities.
INVESTMENTS

1. Management costs – miscellaneous itemized deductions subject to 2% floor or capitalized. Deducted on schedule A or Form 1040

2. Property taxes – fully deductible.

3. Interest – deductible to the extent of net investment income or capitalized.

Note: If expenses will be capitalized, it is recommended that a written summary of this decision be attached to that year’s return.
Reforestation Tax Treatment

1. **First** $10,000 is fully deductible
2. Write-off (84-months) of all amounts over $10,000
3. Both deductions taken as “Adjustments to Income” (no need to itemize)
4. Equally available to small businesses and investors.
5. Elected on a property by property basis each tax year.
6. May not include cost-share amounts excluded from income (IRC 126)
EXCLUSION OF COST-SHARE PAYMENTS

1. Must be for approved practices under approved programs. Rental payments such as CRP do not qualify. Neither do payments for perpetual or temporary easements.

2. Payment must not substantially increase the gross receipts of the landowner from the property being improved.
Cost Share - To Wait or Not?

- **Reforest Immediately** - No Cost Share

<table>
<thead>
<tr>
<th>$75</th>
<th>Cost/Acre</th>
</tr>
</thead>
<tbody>
<tr>
<td>($18.75)</td>
<td>Tax Deduction@25%</td>
</tr>
<tr>
<td>$56.25</td>
<td>Net Cost</td>
</tr>
</tbody>
</table>
## Waiting for Cost Share

<table>
<thead>
<tr>
<th>Cost Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Site prep</td>
<td>$ 90</td>
</tr>
<tr>
<td>Planting cost</td>
<td>$ 75</td>
</tr>
<tr>
<td>Total Cost</td>
<td>$165</td>
</tr>
<tr>
<td>Less 40% Cost share (excluded)</td>
<td>$( 66)</td>
</tr>
<tr>
<td>Less tax deduction @25%</td>
<td>$( 24.75)</td>
</tr>
<tr>
<td>Net Cost</td>
<td>$ 74.25</td>
</tr>
</tbody>
</table>
Cost Share or Not - Summary

**Not**

$56.25 Net Cost

**Wait**

$74.25 Net Cost

Loss of $60-$100 annual gross income
Tax Resources

• National Timber Tax Website:
  www.timbertax.org
  Ruraltax.org
  – Extensive: Income, estate and property law
  – Professional referencing

• Service and Publications by Extension, State Agency and University
Federal Income Tax Changes Affecting Agriculture

- Individual Income Tax Rates
  - 10%, 15%, 25%, 28%, 33%, 35% AND 39.6% for $400,000 MFS; $450,000 MFJ; $425,000 for HoH
  - The bill permanently keeps the 10 percent bracket
Federal Income Tax Changes Affecting Agriculture

• Capital Gain Income Tax rates
  – 0% for taxpayers in the 10 and 15% income tax brackets
  – 15% for taxpayers in the 25, 28, 33, and 35% income tax brackets
Federal Income Tax Changes Affecting Agriculture

• Capital Gain Income Tax rates
  – 20% for taxpayers in the 39.6% income tax bracket
    • >$400,000 taxable income for singles
    • >$450,000 taxable income for MFJ
  – However, a 3.8% Medicare surtax hits folks with AGI over $200,000 and $250,000 on capital gains: 18.8% or 23.8% rates may apply.
Federal Income Tax Changes Affecting Agriculture

- Marriage Penalties eliminated permanently:
  - Increases the size for MFJ of the 15% rate bracket to twice the 15% for filing single
  - Increases standard deduction for MFJ to twice for filing single
Special Conservation Real Estate Donation extended

- For donations of qualifying real estate for conservation purposes special rules were extended through 2013.
  - 50% AGI deduction for non-farmers
  - 100% AGI deduction for farmers
  - 15 year carry over of unused contribution amount.
New Medicare Surtaxes for 2013

- Medicare surtax of 0.9% and 3.8% were part of the Affordable Care Act levied to provide additional revenue for Medicare.
- These may affect some agricultural producers in the near term, or, more likely in retirement.
New Medicare Surtaxes for 2013

- 0.9% is applied to wages and self-employment income once total income exceeds $200,000 for singles and head-of-households, $250,000 for married filing jointly.
- Therefore, for earnings above these thresholds, the Medicare tax is 3.8%.
New Medicare Surtaxes for 2013

- 3.8% Medicare tax on investment income for the same AGI thresholds
  - $200,000: singles, HoH
  - $250,000: married file jointly
  - $125,000: married filing separately
Federal Estate Tax

• The $5 million estate and gift tax exclusion is made permanent.
• The exclusion is inflation indexed
  – 2011 $5 million
  – 2012 $5.12 million
  – 2013 $5.25 million
Federal Estate Tax

• The tax rate on taxable estates increased from 35% to 40%; which is effectively a flat tax.

• “Portability” election is permanent
  – Unused portion of deceased spouse can be used by surviving spouse
    • Election is made on a timely filed estate tax return (including extensions)
Gift tax issues

• Annual gift exclusion is $14,000 for 2013
• Lifetime gifts now the same value as the estate tax exclusion, $5.25 million for 2013
• A powerful tool for business succession
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