

## The Family Forest Resource

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### **Outline**

### Set a little context:

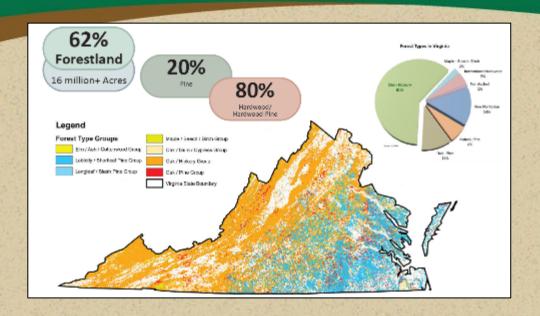
- Overview of Virginia's forests & the benefits they provide
- Importance of family forest landowners
- Development & Fragmentation Trends
- How GenNEXT can help



1. What % of Virginia is in forestland?

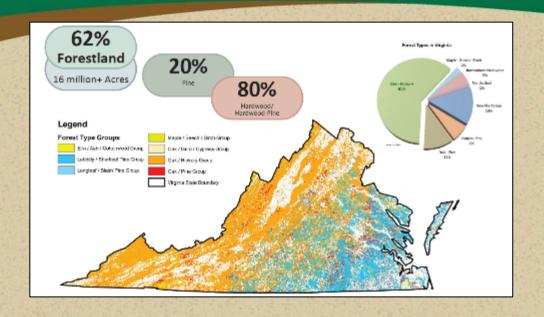








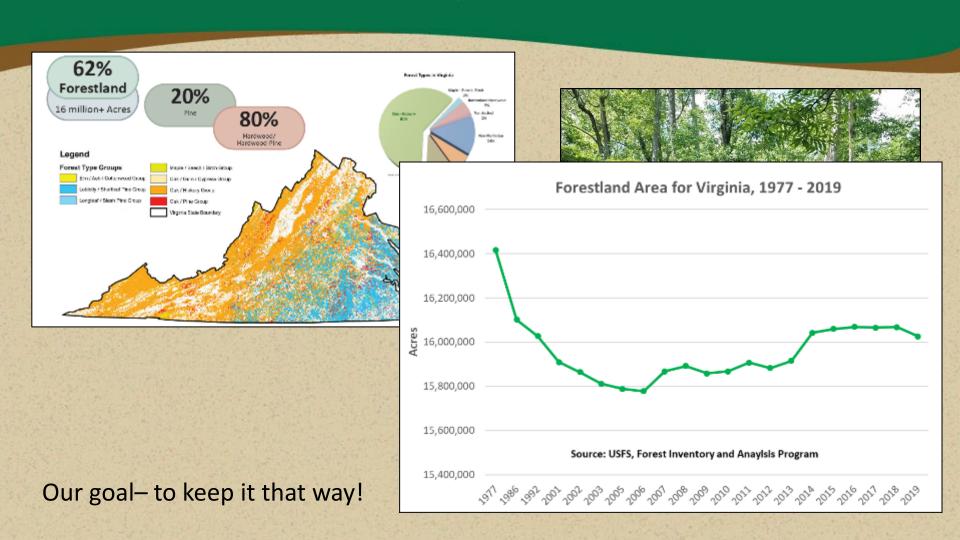






2. Has that % declined or increased over the past 1-2 decades?







# Value of Virginia's Forests

### **Economic Impact**

- Forest industry is the largest industry (UVA 2022)
  - \$23.6 Billion ~ 2.5% of GDP

- 108,451 Jobs
  - 1 in ~48 workers



The Economic Impacts of Agriculture and Forest Industries in Virginia UVA Weldon Cooper Center, Nov 2022



## **Environmental & Social Benefits**

### Quantifiable benefits:

- Recreational impact
  - \$2.4 Billion
- Ecosystem services
  - Clean water & air, climate regulation, wildlife...
  - \$6.4 Billion
- Non-quantifiable benefits:
  - Sense of history & place, beauty...



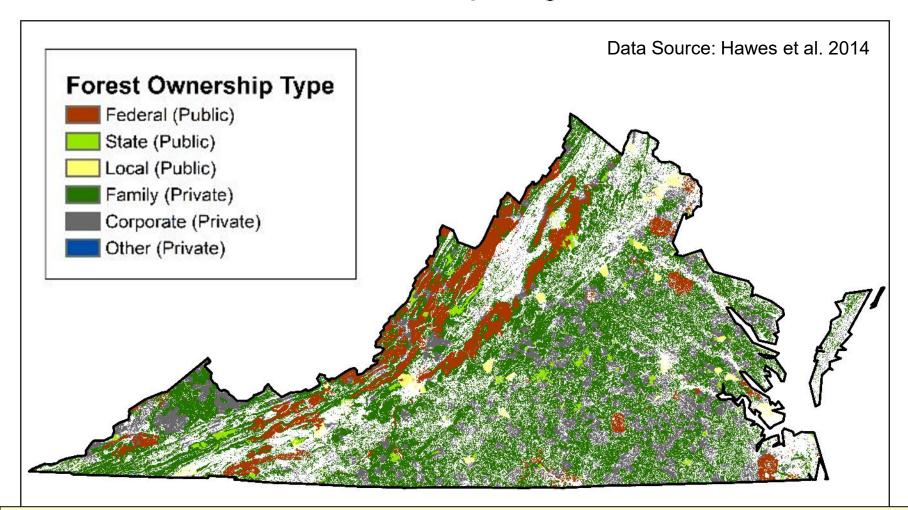




### Who is the primary steward of our forest lands?

- A. The Federal Government
- B. The Virginia Department of Forestry
- c. Local Government
- D. Corporations
- E. Families

#### Forest Ownership in Virginia



- National Forest ~ 2 million of 16 million acres
- Public land ~ 3 million acres (18%)
- Family Forest Landowners ~ 10 million acres (63%) & 75% of the timber supply



## Family Forest Landowners are the Key

Nearly 2/3<sup>rd</sup>'s of Virginia's forest are privately owned

...By more than 500,000 private family owners like yourself



You help keep our forests healthy & economy strong, for all 8.2 million Virginians



# A crossroads for Family Forests

- Unprecedented moment of intergenerational transfer
  - Over 50% of family forest owners are over the age of 55



- More than 25% are over the age of 65
- ◆ In the next 30 years, ~70% of the forests will change hands (7 million acres)



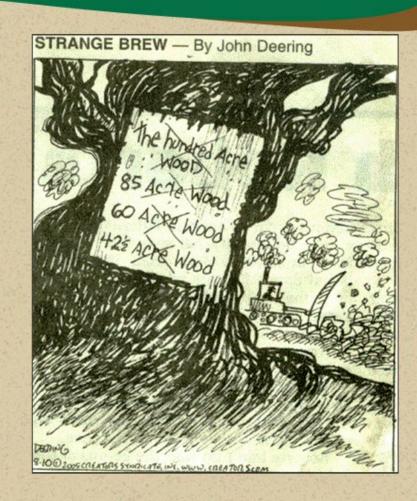
## Intergenerational Transfer

- Point of highest vulnerability to:
  - Passing out of family ownership
  - Changes in land management that do not reflect the previous owner's goals
  - Division, conversion, & fragmentation



## The challenge we face...

- Virginia's remaining family forestlands are highly parcelized & fragmented...
- ...and are becoming more so with every passing generation





# **Fragmentation of Family Forests**

95% of family forests are less than 100 acres



- ◆ Parcel: 27 acres
- Each owner owns less
  than 75 acres on average

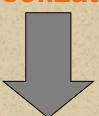


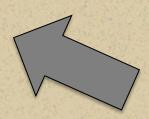




# **Conversion Progression**

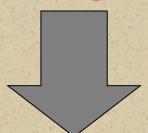
#### **Parcelization**

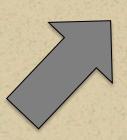




Fragmentation of ownership & management

Problems with economies of scale

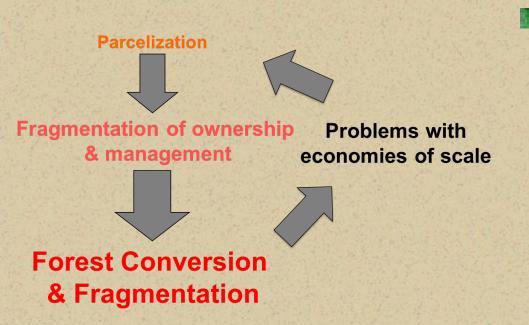




Forest Conversion & Fragmentation



# **Conversion Progression**

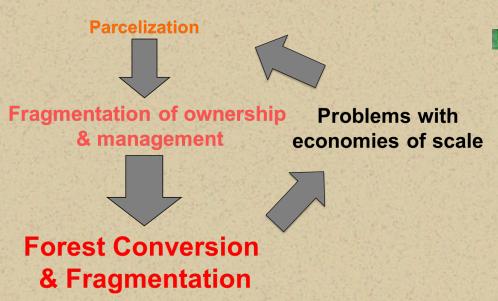


The economic & environmental benefits of woodland parcels tends to lessen as the parcels get smaller





# **Conversion Progression**



- Two biggest drivers:
  - Poorly planned or executed estate disposal
  - Increasing property taxes



# **The Generation NEXT Program**

- Combating parcelization & loss of family forests
- By helping land owners plan for inter-generational transer of rural lands
- Using conservation, legal, & financial tools





