



**Virginia
Cooperative
Extension**

Virginia Tech
Virginia State University

Focusing on Land Transfer to Generation NEXT

SW VA Higher Education Center,
Abingdon, VA – November 2, 2018
9 – 4:00



Workshop Agenda Session 2

Time	Topic	Presenter
9:00	Welcome & Recap	Jennifer Gagnon/ Bill Worrell
9:10 40 min. 20 min. 30 min.	Professional Advisors <ul style="list-style-type: none"> • Legal Tools of Owning & Passing Land • Management Plan • Financial Tools & Implications 	Erin S. Downs, JKDP Chris Sullivan, DOF Sarah Adams, CPA, CGMA
10:40	Break	
10:55 30 min. 20 min.	<ul style="list-style-type: none"> • Conservation Options • Choosing Your Professional Advisors 	VOF/NRLT/TNC Andrew Fotinos
11:45 30 min.	Professional Advisor Q & A	All professional advisors
12:15	Lunch	
1:00 15 min ea.	Landowner Panel: In Their Own Words <ul style="list-style-type: none"> • Landowner 1 - LLC • Landowner 2 - Easement • Landowner 3 – Bill Worrell (bad experience) • Landowner 4 – Evening things out among kids 	
2:00 15min.	Landowner Panel Q&A	All landowner panelists
2:15	Break	
2:30 30 min.	Attorney Perspective/CPA Perspective	Erin S. Downs & CPA
3:00 30 min.	Open Floor for Q & A	All professional advisors/Landowner panelists
3:30 20 min.	Resources	Jennifer Gagnon
3:50	Landowner testimonial – “Succession Happens”. What would happen to your woodland legacy?	Ties to the Land DVD
4:00	Wrap up & Dismissal	Jennifer Gagnon, Andrew Fotinos, Bill Worrell

Speaker Contact Information

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