



**Virginia  
Cooperative  
Extension**

Virginia Tech  
Virginia State University

# Focusing on Land Transfer to Generation NEXT

SW Virginia Higher Education Center  
Abingdon, VA – November 1, 2018  
12:30-5:30



## Session 1

Time	Topic	Presenter
12:30	Pick up boxed lunch	
1:00 20 min	<ul style="list-style-type: none"> <li>Welcome, housekeeping, introductions</li> </ul>	Bill Worrell
1:20	Your Family & Your Woodland Legacy: The Heirloom Scale	Ties to the Land DVD
1:50 20 min. 25 min. 25 min.	<b>Building the Base</b> <ul style="list-style-type: none"> <li>Legacy Planning Primer</li> <li>The Family Forest Resource</li> <li>Family Dynamics (communications)</li> </ul>	Jennifer Gagnon Andrew Fotinos Kevin Spurlin
3:00	Break	
3:20 10 min. 30 min. 60 min.	<b>Preparing for Planning</b> <ul style="list-style-type: none"> <li>Cautionary Tales</li> <li>The Role of Insurance</li> <li>Best Practices &amp; Essential Documents</li> </ul>	Ties to the Land DVD Alex White Andrew Fotinos
5:00	<ul style="list-style-type: none"> <li>Old McDonald Sold the Farm</li> <li>Homework</li> <li>Next Time</li> </ul>	Ties to the Land DVD Jennifer Gagnon
5:30	Dismissal	

## Day 1

### Speaker Contact Information

- **Andrew Fotinos**  
Virginia Department of Forestry  
210 Riverland Drive  
Salem, VA 24153  
Andrew.fotinos@dof.virginia.gov  
540-387-5461
- **Jennifer Gagnon**  
Virginia Forest Landowner  
Education Program  
228 Cheatham Hall 0324  
Blacksburg, VA 24061  
jgagnon@vt.edu  
540-231-6391
- **Kevin Spurlin**  
Virginia Cooperative Extension  
122 Davis Street, Ste.  
1Independence, VA 24348  
spurlink@vt.edu  
276-773-2491
- **Alex White**  
Virginia Tech Dairy Sciences  
2450 Litton-Reaves Hall  
Blacksburg, VA 24061  
[axwhite@vt.edu](mailto:axwhite@vt.edu)  
540-231-7444
- **Bill Worrell**  
VCE Forestry & Natural  
Resource  
SW District Agent  
P.O. Box 697  
Lebanon, VA 24266  
bworrell@vt.edu  
276-889-8056