

# Focusing on Land Transfer to Generation NEXT



SW Virginia Higher Education Center Abingdon, VA – November 1, 2018 12:30-5:30

# **Session 1**

Time	Topic	Presenter
12:30	Pick up boxed lunch	
1:00 20 min	Welcome, housekeeping, introductions	Bill Worrell
1:20	Your Family & Your Woodland Legacy: The Heirloom Scale	Ties to the Land DVD
1:50	<b>Building the Base</b>	
20 min.	Legacy Planning Primer	Jennifer Gagnon
25 min.	The Family Forest Resource	Andrew Fotinos
25 min.	Family Dynamics (communications)	Kevin Spurlin
3:00	Break	
3:20	Preparing for Planning	
10 min.	Cautionary Tales	Ties to the Land DVD
30 min.	The Role of Insurance	Alex White
60 min.	Best Practices & Essential Documents	Andrew Fotinos
5:00	Old McDonald Sold the Farm	Ties to the Land DVD
	<ul><li>Homework</li><li>Next Time</li></ul>	Jennifer Gagnon
5:30	Dismissal	

# Day 1 Speaker Contact Information

### Andrew Fotinos

Virginia Department of Forestry 210 Riverland Drive Salem, VA 24153 Andrew.fotinos@dof.virginia.gov 540-387-5461

## Jennifer Gagnon

Virginia Forest Landowner Education Program 228 Cheatham Hall 0324 Blacksburg, VA 24061 jgagnon@vt.edu 540-231-6391

## • Kevin Spurlin

Virginia Cooperative Extension 122 Davis Street, Ste. 1Independence, VA 24348 spurlink@vt.edu 276-773-2491

#### Alex White

Virginia Tech Dairy Sciences 2450 Litton-Reaves Hall Blacksburg, VA 24061 axwhite@vt.edu 540-231-7444

#### • Bill Worrell

VCE Forestry & Natural Resource SW District Agent P.O. Box 697 Lebanon, VA 24266 bworrell@vt.edu 276-889-8056