



**Virginia  
Cooperative  
Extension**

Virginia Tech  
Virginia State University  
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# Focusing on Land Transfer to Generation “NEXT”

## *Workshop Agenda*

Radford, VA – August 22, 2017



### Session 1

When	What	Who
12:30	Welcome, housekeeping, introductions (5 min)	Jennifer Gagnon
5 min.	Welcome to Selu Conservancy	Leslie Thornton-O'Brien
20 min	Legacy Planning Primer	Jennifer Gagnon
1:00	Building the base	Andrew Fotinos
25 min.	<ul style="list-style-type: none"> <li>The Family Forest Resource</li> </ul>	Kevin Spurlin
25 min.	<ul style="list-style-type: none"> <li>Family Dynamics (communications)</li> </ul>	
2:00	Your Family & Your Woodland Legacy: The Heirloom Scale	Ties to the Land DVD
2:30	BREAK	
2:45	Panel: Overview of planning components	
20 min.	<ul style="list-style-type: none"> <li>Forest Stewardship Management Plan</li> </ul>	Bill Worrell
40 min.	<ul style="list-style-type: none"> <li>Legal tools of owning &amp; passing land forward</li> </ul>	Jim Shortt
5 minute stretch		Mark Mabry
25 min.	<ul style="list-style-type: none"> <li>Financial tools &amp; implications</li> </ul>	Allison Brown
15 min.	<ul style="list-style-type: none"> <li>Land conservation options</li> </ul>	Diane Martin
20 min.	<ul style="list-style-type: none"> <li>The role of insurance</li> </ul>	
4:50	Panel Q&A	Panelists & Participants
5:30	DINNER (and story cards)	
6:00	A Story About Preserving Family Land in the New River Valley	Beth Obenshain
6:30	Day 1 wrap-up	Jennifer Gagnon
	<ul style="list-style-type: none"> <li>Old McDonald Sold the Farm</li> <li>Homework assignment</li> </ul>	
7:00	DISMISSAL	

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## *Workshop Agenda*

Radford, VA – August 29, 2017



### Session 2

When	What	Who
12:30	Welcome & Recap	Jennifer Gagnon/ Andrew Fotinos
12:35	Ties to the Land: Cautionary Tales	Ties to the Land DVD
12:45	Best Practices & Essential Documents	Andrew Fotinos
1:15	Selecting your professional advisors	Lineweaver/Wilson
1:45	BREAK	
2:00	Landowner case studies:	Bill Worrell
3:00	BREAK	
3:15 15 min each	“In their own words”, Landowner Panel: <ul style="list-style-type: none"> <li>• Dixie Leonard, Galax</li> <li>• Tom Jackson, Austinville/Foster Falls</li> <li>• Jason Wilson, near Hiwassee</li> </ul> Q&A	
4:15	Advisors Forum	All Professional Advisors
5:00	DINNER	
6:00	Landowner testimonial – “Succession Happens” What would happen to your woodland legacy?	Ties to the Land DVD
6:15	Day 2 wrap-up & Evaluation	Jennifer Gagnon
6:30	DISMISSAL	

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