



APPALACHIAN WOODLANDS  
**ALLIANCE**

**Community Resources for Woodland Owners**  
**Learn How to Save Money on Taxes, Earn Money from Timber,**  
**and Improve the Health of Your Woodlands**

**Heartwood Gallery, One Heartwood Circle, Abingdon, VA 24210**

**Saturday March 25<sup>th</sup>, 9 am – 1:00 pm**

<b>TIME</b>	<b>TOPIC</b>	<b>PRESENTER &amp; NOTES</b>
9:00 – 9:30AM	Registration & coffee	Jennifer Gagnon, Coordinator, Virginia Forest Landowner Education Program
9:30 – 9:45	Welcome, introductions, purpose	Heartwood Representative  Rene Taylor, Appalachian Timber Manger, Columbia Forest Products  Bill Worrell, Virginia Cooperative Extension and/or Jennifer Gagnon, Virginia Tech
9:45 – 10:10	Making the most of your woodlands using sound management practices	Dale Sargent and wife Joneen, owners of Demeter, a Bland County Virginia Tree Farm
10:10 – 10:30	SW Virginia private woodland owners and the marketplace – how your wood supports local and global economies	Reid Ratliff, Timber Operations Manager, Virginia Forest Products
10:30 – 10:45	Break and door prizes	Andrew Goldberg, Manager, Appalachian Woodlands Alliance
10:45 – 11:00	Sustainable forest management; conservation values of our region; the role of land trusts	Steve Lindeman, Clinch River Chapter, The Nature Conservancy

11:10 - 12:15	Overview of essential services for woodland owners	Moderator Jennifer Gagnon of VA Tech explains existing programming in the region, quick intro about certification and other service providers (certified loggers, consulting foresters, etc.)
	VA Regional State Forester	Chris Sullivan, DVOF talk about forest management plans and current use tax programs
	Local sawmill speaker; talk about their business, its economic impact and how they buy wood	Reid Ratliff, Timber Operations Manager, Virginia Forest Products
	Local consulting forester	David Richert What does a CF do? How they work with landowners?
	Columbia Forest Products, Old Fort, NC	Hank Sweeney, Procurement Forester, Columbia Forest Products
	Domtar Paper Company, Kingsport, TN	Dan Wernick, Procurement Forester, Domtar
	Evergreen Packaging, Canton, NC	Chad Leatherwood, Sustainability Leader, Evergreen Packaging
12:15 – 1:00	Lunch/Surveys	Food catered by Heartwood
12:15 – 1:00	Thank you, review landowner handouts, door prizes – remind people of the special Heartwood tour*	Michael Morris, Wood Procurement Manger, Domtar

\*Staff will lead two. 15 person tours of the Heartwood facility



Extension is a joint program of Virginia Tech, Virginia State University, the U.S. Department of Agriculture, and state and local governments.

If you are a person with a disability and desire any assistive devices, services or other accommodations to participate in this activity, please contact Jennifer Gagnon at 540/231-6391/TDD\* during business hours of 8:00 a.m. and 5:00 p.m. to discuss accommodations 5 days prior to the event.

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